

July 28, 2008

Customer Letter Regarding Modification of Chain Units into Strap Units

(Web version. Letter also sent to all customers via certified mail, return receipt requested.)

Dear Valued Customer:

We at Cottrell have recently become aware of a desire by some of our customers to modify/convert their Cottrell chain units into strap units. Please be advised that as the manufacturer of both chain and strap units, we have *not* validated or otherwise approved any such modification or conversion of Cottrell equipment.

Our engineers designed our chain trailers to serve as chain trailers, and our strap trailers to serve as strap trailers. Each design has features that lend to the desired purpose for which it was intended. Any modification or conversion from one design into the other will be considered an unapproved, post-sale modification which may void any and all warranties on the subject unit. In addition, Cottrell will not be liable for equipment problems, property damage or personal injuries resulting from such unapproved modifications.

This letter is provided to reinforce and reiterate Cottrell's position on equipment modifications, as set forth in Cottrell's "OPERATOR'S MANUAL FOR CAR-HAULING EQUIPMENT":

DANGER

Failure to follow these warnings and instructions may cause serious personal injury or death.

1. Do not modify or alter your Equipment without the prior written consent of Cottrell, Inc. Modifications or alterations may compromise the structural integrity or safety aspects that exist in the original design of the Equipment. Such modifications or alterations may also cause property damage and void the Warranty.



2125 Candler Road
Gainesville, GA 30507
(770) 532-7251 Ext. 278
(770) 532-2851 Facsimile
www.cottrelltrailers.com

As always, we welcome the opportunity to discuss with you your equipment needs and to work with you to meet the requirements and expectations of your customers.

If you have any questions or concerns about this issue, please contact us on our toll-free line at 1-866-677-6595 or at www.cottrelltrailers.com.

We look forward to serving your future car-haul manufacturing needs. On behalf of everyone at Cottrell, we appreciate your business.

Sincerely,

D.W. Zink
President/CEO



2125 Candler Road
Gainesville, GA 30507
(770) 532-7251 Ext. 278
(770) 532-2851 Facsimile
www.cottrelltrailers.com