



April 16, 2007

## Customer Letter Regarding Strap Requirements on Cottrell Car Hauling Equipment

(Web Version. Letter also sent to all customers via certified mail, return receipt requested)

Dear Valued Cottrell Customer,

Re: Wheel Strap Tie-Down Instructions

Cottrell has recently become aware of differences that exist in the wheel strap tie-down instructions between Cottrell and another trailer manufacturer. This letter is provided to reinforce and reiterate Cottrell's instructions for tying down and transporting vehicles with wheel straps on Cottrell-manufactured trailers. The instructions included with this letter have not changed; they are provided only to reinforce and reiterate Cottrell's instructions in light of differing instructions from another trailer manufacturer.

Cottrell's "OPERATOR'S MANUAL FOR CAR-HAULING EQUIPMENT" contains various warnings and instructions relating to the use of wheel straps on Cottrell trailers. We would like to specifically point out the following warning/instruction contained in various locations throughout Cottrell's Manual:

### **⚠ DANGER**

**Use four (4) wheel straps, one (1) on each tire, to secure vehicles for transport. Failure to follow this instruction may result in detachment and loss of vehicles during transport, which could cause serious personal injury or death to the motoring public.**

If you have any questions or concerns about this issue, please contact us on our toll-free line at 1-866-677-6595 or at [www.cottrelltrailers.com](http://www.cottrelltrailers.com).

We look forward to serving your future car-haul manufacturing needs. On behalf of everyone at Cottrell, we appreciate your business.

Sincerely,

D.W. Zink  
President/CEO